



Walnut Lake Partners (WLP) provides comprehensive strategic and financial advisory services to middle-market companies seeking growth, liquidity and restructuring. The principals at WLP have a broad range of experience developing strategic plans and executing capital strategies for companies that understand the critical importance of sound business practices. Our deep experience in both operations and capital markets enables us to provide a unique approach to helping firms evaluate strategies at critical inflexion points.

## The Right Strategy with the Right Capital

WLP focuses on building optimized capital structures that maximize shareholder value. With strong connections to private equity firms, family offices, hybrid funds and alternative debt providers, WLP helps companies evaluate their financial options while finding the right capital partner who shares their strategic and cultural vision.

## Expertise in Evolving Strategic Capital Markets

The unique ability WLP to source the right capital partner that aligns with strategy and shareholder objectives differentiates them in the middle-market. Their focus on delivering value through strategic planning and financial support ensures that firms can use capital to fuel growth while preserving long-term shareholder value.

- Access to a large network of private equity firms, family offices, structured capital funds, senior and mezzanine lenders investing in the middle-market
- Over 100 years of senior experience in developing and executing strategic plans, M&A strategies, and complex financings
- A seasoned team with a proven process built for fast execution
- Active in both debt and equity capital markets, providing real-time insights into market pricing and terms

With a close network of senior advisors who possess deep experience in their respective sectors, WLP provides comprehensive support to navigate industry complexities and capitalize on growth opportunities. As industries evolve due to technological advancements, geopolitical shifts, and increased capital availability, WLP's holistic approach to strategic and financial options positions it well to tackle challenges related to growth, labor, costs, sustainability and liquidity.

## Services

- Preliminary assessment / valuation to assist with short-term and long-term planning
- Acquisition strategy planning and deal execution
- Debt/equity growth financings to complement acquisition strategy
  - Leveraged recapitalizations
  - Minority recapitalizations
  - Majority recapitalizations
- Sale or divestiture
- Introductions to network of advisors including wealth managers to assist with estate planning, deal preparation



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